



Three-Part Telephone & E-mail Seminar:
PERM With Joel Stewart

*Speakers: Joel Stewart, Delya Ghosh, Catherine Haight, Donna
Scarlatelli, Michael Turansick and Nathan Waxman*

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Seminar Outline

FIRST Phone Session on May 24: How to Prepare Form 9089 like an Expert!

- Discussion of the New Substitution Rule
- Understanding the O*Net
- DOT or SOC?
- SVP: Education, Experience & Training
- Job Zone Levels
- Normal v. Special Requirements
- Job Descriptions
- Notice Requirements
- Basic Recruitment Procedures
- Schedule A & Special Handling

SECOND Phone Session on June 21: How to PERM Proof Your Case

- Discussion of the New Substitution Rule
- Measuring and Managing Dates & Times
- Professional Recruitment Tips
- Controlling Prevailing Wage Determinations
- Avoiding Restrictive Requirements
- Proving Business Necessity
- Advanced Filing Techniques
- Update on the Magic Language
- Avoiding Common Errors on Form 9089
- Preparing for 2nd Preference

THIRD Phone Session on July 12: Post-Filing In PERM

- Discussion of the New Substitution Rule
- Alternative Prevailing Wage Determinations
- Rebutting, Tweaking & Appealing PWD's
- How to Respond to an Audit
- Motions to Reconsider & Harmless Error
- Remands from the CO
- Final Determinations
- How to Write and Effective Appeal
- Review of BALCA Decisions
- Federal Court Litigation

Signup

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[] May 24 CD [] Jun 21 CD [] July 12 CD 2.00pm to 3.30pm ET (11.00am to 12.30pm PT)

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(→ see next page for speaker bios)

About the Speakers

Joel Stewart practices exclusively in the area of immigration law. Mr. Stewart specialized in Romance and Slavic Linguistics before receiving a J.D. from the University of Connecticut School of Law, and is fluent in Portuguese, Spanish, French, and Russian. He is Past President of the South Florida Chapter of the American Immigration Lawyers Association (AILA) and is a nationally recognized authority on employment-based immigration matters as well as a popular speaker at immigration seminars for national and local bar associations throughout the United States. Mr. Stewart is the editor of [THE PERM BOOK](#), the definitive authority on the subject of PERM processing of labor certifications, and the editor of [PO: The Perm Quarterly](#), a professional journal that compiles and develops updated information on PERM for attorneys and employers. Mr. Stewart has been writing the BALCA Case Summaries for AILA and Immigration Law Today since 1987 and authors official AILA articles and publications such as the Visa Processing Guide for Procedures at U.S. Consulates and Embassies in Brazil and Portugal. Mr. Stewart writes weekly newspaper columns for the Brazilian Times and the Brazilian Paper and presents a weekly radio program in Portuguese on Radio Brazil. In addition to supervising an exchange program for foreign law students to work and study in the U.S., Mr. Stewart has also lectured at the University of Law in Saint Petersburg, Russia, and heads the immigration committee for the Dade County Bar Association in Miami, Florida.

Arthur R. Amdur is Board Certified in Immigration and Nationality Law by the Texas Board of Legal Specialization. Mr. Amdur has been specializing in private practice of immigration and nationality law since 1982. Mr. Amdur is a former Assistant United States Attorney, specializing in litigation for the U.S. Immigration and Naturalization Service (1976-82), former president of the Federal Bar Association. He was admitted to practice in the United States Courts in Texas, Louisiana, Florida, and the District of Columbia and practiced immigration law, international trade law with prestigious law firm in Washington, DC. Mr. Amdur received his Masters Degree in International Law from Georgetown University Law Center, Washington, D.C. He is a lecturer and author in Immigration Law and former Adjunct Law Professor (honored as outstanding), South Texas College of Law.

Delya Ghosh is an Associate with Fragomen, Del Rey, Bernsen & Loewy, LLP, San Francisco. University of California at Berkeley (B.A. 1994); Santa Clara University School of Law (J.D., 1999). Ms. Ghosh graduated on the Dean's List at Santa Clara University, and was a recipient of an American Jurisprudence award. While attending law school, Ms. Ghosh worked for the Academic Success Program, helping to give academic support to minorities and other at-risk students. Ms. Ghosh is admitted to practice before all courts in the State of California as well as the Federal District Court for the State of California, Northern District.

Catherine Haight is admitted to practice law in the state of California and has been practicing business-related immigration law since 1989. Ms. Haight obtained her Bachelor's degree in Psychology from the University of California, Berkeley in 1979 and J.D. from Southwestern University School of Law in 1989. She has authored numerous articles published by the American Immigration Lawyers Association and the Practising Law Institute on such subjects as H-1B visas, L-1 visas, and the immigration consequences of business mergers and acquisitions. She has been the invited speaker at numerous conferences and seminars on such subjects as general business immigration law, legal ethics, labor certification, and employer sanctions law. Listed in the International Who's Who of Corporate Immigration Lawyers (2003).

Donna Scarlatelli is an attorney admitted to practice immigration law anywhere in the U.S. and licensed by the Florida Bar Association of the State of Florida. She earned her Juris Doctor law degree cum laude from the University of Miami School of Law in 1999 and holds a Master's degree in International Administration from the School for International Training in Vermont as well as Bachelor of Arts degree with high honors from Marlboro College in Vermont. Ms. Scarlatelli began her career in the immigration field with the U.S. Refugee Program in Singapore and Indonesia. She has been involved in immigration services since 1979 and has successfully helped thousands of people from all over the world come to live and work in the United States. She is the co-founder and publisher of IM, The Immigration Magazine, founder of Florida Gulf Coast Immigration Magazine, and has authored numerous articles in Going USA. Ms. Scarlatelli is a frequent lecturer and guest speaker at sponsored events, trade shows, college seminars and professional association meetings. She is a member in good standing of the Florida Bar Association; the American Immigration Lawyers Association (AILA), NAESA: The Association of International Educators; the Sarasota Association of Realtors; and is an executive member of the Board of Directors of the U.S. Committee for Refugees and Immigrants (USCRI).

Michael F. Turansick is a Partner with Fragomen, Del Rey, Bernsen & Loewy, LLP, Chicago. Fordham University (B.A. 1979; J.D. 1982); Associate Editor, Fordham International Law Journal. Admitted to the New York State Bar in 1983. Mr. Turansick has been practicing in the field of immigration and nationality law for over 20 years and he is listed in the current edition of The International Who's Who of Corporate Immigration Lawyers. He presently serves as Co-Chair of the Immigration and Nationality Law Committee of the American Bar Association's Section of International Law. He is a member of the American Immigration Lawyers Association (AILA) and was Chair of the AILA New York Chapter in 1999-2000. He serves on the Board of Trustees of the American Immigration Law Foundation and is a Director of the Canadian Club of Chicago. A frequent author and lecturer on immigration related topics, Mr. Turansick's articles have appeared in such publications as the Fordham International Law Journal, the Immigration Law Report, The International Lawyer, International Law News and The New York Law Journal.

Nathan Waxman served as expert witness before the Board of Alien Certification Appeals and the Executive Office of Immigration Review on labor certification and employment-based immigration matters. He has served on numerous local and national AILA committees and has participated in the drafting and submission of comments to the Department of Labor and the former Immigration and Naturalization Service, in response to proposed rulemaking regarding key issues in employment-based immigration law. He has been the author of numerous articles on topics ranging from the National Interest Waiver through H-1 portability and cap issues to the representation of alternative health care practitioners. He has served on AILA's New Ideas Committee and is Adjunct Professor of Business Immigration at the School of Professional Studies, City University of New York.