



Three-Part Teleconference & E-mail Seminar:  
**“Labor Certification with Joel Stewart”**  
Guest speakers: Roxana Bacon, Lorna Rogers Burgess, Aggie Hoffman,  
Ron Klasko, Angelo Paparelli and Ann Pinchak

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**Seminar Details****Phone Session on February 22nd:** -1. General Issues

- A. Preparation of Application - SVP (DOT v. SOC) - Operating Instructions (TAG & GAL's) - Regional Differences
- B. Prevailing Wage Determinations - Government Surveys: OES/SOC or SCA - Private Surveys
- C. Filing Procedures - Regular, Fast-Track & Reduction in Recruitment

**Phone Session on March 22nd:** 2. Special Problems

- A. Reduction in Recruitment & Conversion
- B. Post 9/11 Availability of US Workers
- C. Interviews, Consideration of US Workers
- D. Minimum Requirements, Business Necessity, Requirements on the Job
- E. Combination of Education, Experience and Training
- F. Specific Occupations: Information Technology, Managers, Engineering

**Phone Session on April 22nd:** 3. Responding to Challenges

- A. Burden of Proof: Statutory, Regulatory, BALCA
- B. Remands & NOF's
- C. Denial of RIR
- D. Final Determinations (Denials)
- E. Reconsideration to CO
- F. Appeal to BALCA

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**About the Speakers**

**Joel Stewart** practices exclusively in the area of immigration law with Fowler, White, Burnett, Hurley, Banick & Strickroot, P.A. He is a nationally recognized authority on employment-based immigration matters and a popular speaker at immigration seminars for national and local bar associations throughout the United States. Mr. Stewart writes the monthly BALCA Case Summaries for Immigration Law Today.

**Roxanna Bacon** has been practising immigration and employment law for over 25 years. She is the first woman to serve as general counsel of the American Immigration Lawyers Association and the American Immigration Law Foundation and has served on the board of directors of the National Law Center, dedicated to implementing NAFTA.

**Lorna Rogers Burgess** leads the Immigration Law Practice at Parsons Behle & Latimer in Salt Lake City, Utah. She has been a regular faculty member of AILA conferences, and serves on several AILA committees. Ms. Burgess has authored several law review articles and taught many seminars in the field. She is listed in *The Best Lawyers in America*.

**Aggie Hoffman** has 22 years of experience in serving the business community in solving visa and other immigration issues. Ms. Hoffman has successfully litigated against the INS and the U.S. Department of Labor. She is a Certified Specialist in Immigration Law and has an AV rating by Martindale-Hubbell.

**H. Ronald Klasko** is a partner and chair of the immigration law group at Dechert. A former national president of the American Immigration Lawyers Association (AILA), he served as its general counsel from 1996 to 1999. He has been a member of the board of governors of AILA since 1980 and has appeared on national and local television and radio discussing immigration law issues.

**Angelo A. Paparelli** has been practicing business-sponsored immigration law for over 20 years, and is the managing partner of Paparelli & Partners LLP in Irvine, California. He is a nationally recognized speaker, published author and leading expert on cutting-edge business-related immigration issues.

**Ann Pinchak** has practiced employment-based immigration and naturalization law for the past 17 years and is founding partner of Pinchak & Nguyen, P.C. She is a frequent lecturer on issues relating to business immigration, serving as speaker at American Immigration Lawyer's Association conferences and guest lecturer at the University of Houston Law School.

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