



## The PERM Workshop

**New York City: Friday, March 14, 2008 - 8:30am-5pm**

*Location: Radisson Martinique On Broadway, 49 West 32nd Street*

*Speakers: Joel Stewart, Jane Goldblum, Christina LaBrie, Rohit Turkhud, Nathan A. Waxman and Leon Wildes*

**Seating is Available. Register Now!  
Last Chance**

### What is ILW.COM?

We are the leading immigration law publisher. Our free *Immigration Daily* reaches an audience of over 15,000 subscribers. Our immigration portal web site is the largest on the Internet with over 25,000 pages of information. We assist your practice via our periodicals, seminars, and Yellow Pages. *Disclaimer: participation in this seminar does not create an attorney-client relationship with the speakers.*

### Workshop Outline

This is an all-day, (8:30 am to 5 pm), comprehensive workshop covering every major aspect of the PERM rule and its impact on labor certification practices. Considerable time will be devoted to back and forth and the seating is limited to the first 50 registrants to give participants ample opportunity to have their critical questions answered. **Note:** Please see the registration box below for the Early Bird Special.

Description	Time
<b>Registration:</b> Continental Breakfast and Handouts Provided	<b>8:30am-9:00am</b>
<b>Session 1:</b> <ul style="list-style-type: none"> <li>Mechanics of PERM: Preparation &amp; Prevailing Wage</li> <li>Preparation of PERM: Understanding O*Net ABC's: Job Titles, Duties, &amp; Occupations; Crosswalking the DOT to SOC; Understanding Job Zones &amp; SVP.</li> <li>Prevailing wage. How to use the DOL's Trinary System: SVP Ranges, Competency Levels, and Educational Ratings for Schedule D Professionals; Miscellaneous Prevailing Wage Issues.</li> </ul>	<b>9:00am-10:30am</b>
<b>15 min. break:</b> Refreshments provided	<b>10:30am-10:45am</b>
<b>Session 2:</b> <ul style="list-style-type: none"> <li>The Recruitment Process &amp; Strategy</li> <li>Regular Recruitment: Details for Notice of Filing, Anomalies in SWA Job Orders, and Tips for Advertising; Analysis of the 10 Professional Recruitment Options; Coordinating the Campaign in 180 Days; Review of Schedule A.</li> <li>Review of Resumes, Contacting and Interviewing US Workers, Recruitment Reports &amp; Categorizing Reasons for Rejection, Preparing the Record File and Supporting Documents.</li> </ul>	<b>10:45am-12:15pm</b>
<b>Lunch Program:</b> Includes Lunch and Presentation	<b>12:15pm-1:45pm</b>
<b>Session 3:</b> <ul style="list-style-type: none"> <li>Restrictive Requirements, Audit Proofing, and Electronic Filing</li> <li>Defining Normal Requirements, Foreign Languages, Combination of Occupations, Alternative Requirements, Actual Minimum Requirements, Combinations of Education Experience, and Training &amp; When to Use the Magic Language; Layoffs, Alien Influence and Control.</li> <li>Audit Proofing: Documentation of Employer, Job Requirements v. Alien Qualifications, How to Fill in H-4- to H-10, When and Where to Put the Magic Language, How to Answer H-12 "Are the Requirements Normal for the Occupation", Avoiding "Special Skills" in Item H-14.</li> <li>Electronic Filing: Tips on Filing Electronically, Comparing the Electronic On-Line Filing Instructions with the Instructions on Form 9089, Advantages/Disadvantages of Regular or Electronic Filing.</li> </ul>	<b>1:45pm-3:15pm</b>
<b>15 min. break:</b> Refreshments provided	<b>3:15pm-3:30pm</b>
<b>Session 4:</b> <ul style="list-style-type: none"> <li>Reconsideration, Appeals to BALCA, &amp; Federal Court Litigation</li> <li>Understanding Audit Letters and Final Determinations, Retention of Documents, CO Requests for supplemental information and/or documentation, Supervised</li> </ul>	<b>3:30pm-5pm</b>



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Recruitment Pros & Cons.

- Motions to Reconsider with or without Request for Appeal, Attorney Representation & Participation, Which BALCA On Banc Cases Differ from PERM, Arguing Harmless Error, Obtaining Copy of Record File from DOL.
- Legal Arguments on Appeal, When Introduction of New Facts May be Possible, The Doctrine of Interlocutory Appeal, Exhausting Administrative Appeals (Darby v. Cisneros), Update on Federal Appeals.

### ABOUT THE SPEAKERS

**Joel Stewart** practices exclusively in the area of immigration law. Mr. Stewart specialized in Romance and Slavic Linguistics before receiving a J.D. from the University of Connecticut School of Law, and is fluent in Portuguese, Spanish, French, and Russian. He is Past President of the South Florida Chapter of the American Immigration Lawyers Association (AILA) and is a nationally recognized authority on employment-based immigration matters as well as a popular speaker at immigration seminars for national and local bar associations throughout the United States. Mr. Stewart is the editor of [THE PERM BOOK](#), the definitive authority on the subject of PERM processing of labor certifications, and the editor of [PO: The Perm Quarterly](#), a professional journal that compiles and develops updated information on PERM for attorneys and employers. Mr. Stewart has been writing the BALCA Case Summaries for AILA and Immigration Law Today since 1987 and authors official AILA articles and publications such as the Visa Processing Guide for Procedures at U.S. Consulates and Embassies in Brazil and Portugal. Mr. Stewart writes weekly newspaper columns for the Brazilian Times and the Brazilian Paper and presents a weekly radio program in Portuguese on Radio Brazil. In addition to supervising an exchange program for foreign law students to work and study in the U.S., Mr. Stewart has also lectured at the University of Law in Saint Petersburg, Russia, and heads the immigration committee for the Dade County Bar Association in Miami, Florida.

**Jane W. Goldblum**, Esq. has limited her practice to immigration, nationality and consular law since 1980. She has extensive experience representing multi-national corporations, pharmaceutical companies, health care institutions, information technology firms, large consulting firms, casinos, theatres, and large, small, medium-size and start-up businesses. Soon after graduating in 1979 from Yeshiva University's Benjamin N. Cardozo law school, Jane joined Wildes & Weinberg, a leading New York immigration law firm, best known for its successful representation of John Lennon. In 1981, Jane and her family returned to Philadelphia. At that time, she joined Dilworth, Paxson, Kalish & Kauffman, where for 6 years, Jane led Dilworth's corporate immigration practice. In 1988, Jane, believing that the practice of immigration law, which is so personal, does not belong in a large law firm, joined with Wendy Hess to form Goldblum & Hess.

**Christina LaBrie** as an Associate in the Legal Practice Group at Fragomen, Del Rey, Bernsen & Loewy, LLP. Prior to joining Fragomen, Christina practiced immigration law with several law firms in New York. Her experience covers the universe of immigration practice, from asylum and deportation cases to complex business immigration matters. Christina received a B.A. in Political Science with high honors from the University of California at Santa Barbara in 1996. In 2000, she obtained her J.D. degree from NYU School of Law. Christina has served as Secretary of the New York City Bar Association's Immigration Committee and is a member of the American Immigration Lawyers Association (AILA). She has published numerous articles with various immigration-related publications and organizations.

**Rohit Turkhud** is a partner at the Law Offices of Cyrus S. Nallaseth, PLLC, New York, New York. Rohit specializes in the practice of the US Immigration and Nationality Laws and has done so since 1985. After graduating from Sydenham College, University of Mumbai, in Accounting and Economics; and Government Law College, University of Mumbai, he was awarded his Master of Law (LL.M.) degree from the University of Pennsylvania's Law School. In addition to enjoying the benefits of a law partnership, Rohit worked for over 7 years in Senior Executive positions at IT companies and headed their legal and international recruiting divisions. He has authored a frequent immigration law column for India Today's North American edition. He is a member of the New York State Bar; the New York County Lawyer's Association; and the American Immigration Lawyers Association (AILA). Currently, he is on AILA, New York Chapter's Department of Labor Liaison, and the Corporate Practice Committees. On alternate Thursdays, Rohit hosts a prime time live immigration show on Jus Punjabi, a cable network channel. Rohit is also a guest speaker on business immigration issues. Rohit remains committed to the quality practice of the US Immigration and Nationality laws.

**Nathan A. Waxman** served as expert witness before the Board of Alien Certification Appeals and the Executive Office of Immigration Review on labor certification and employment-based immigration matters. He has served on numerous local and national AILA committees and has participated in the drafting and submission of comments to the Department of Labor and the former Immigration and Naturalization Service, in response to proposed rulemaking regarding key issues in employment-based immigration law. He has been the author of numerous articles on topics ranging from the National Interest Waiver through H-1 portability and cap issues to the representation of alternative health care practitioners. He has served on AILA's New Ideas Committee and is Adjunct Professor of Business Immigration at the School of Professional Studies, City University of New York.

**Leon Wildes**, the founder of Wildes & Wineberg, P.C., serves as Senior Partner. Holding J.D. and LL.M. degrees from the New York University School of Law, he is an Adjunct Professor of Law at the Benjamin N. Cardozo School of Law in New York, where he teaches immigration law. He regularly publishes scholarly articles in the field and lectures widely to both immigration lawyers and lawyers in general practice, and has practiced in the field for forty-five years. A recognized authority in his field, he served as National President of the American Immigration Lawyers Association and has testified before the United States Congress as an expert in immigration matters. Awarded the Edith Lowenstein Memorial



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Award for Outstanding Contributions to the field of Immigration Law, he is best known for his successful representation of former Beatle John Lennon and his wife Yoko Ono in deportation proceedings spanning a five year period.

### **DIRECTIONS FROM:**

\*\*\* For those coming from outside the NorthEast: The hotel is located on 32nd and Broadway, in mid-town Manhattan (the commercial and retail district of NYC is in mid-town whereas down-town Manhattan is mostly the financial district), two blocks from Macy's HQ store, two blocks from the Empire State Building, and conveniently located to many other Manhattan business, shopping and fun spots. This particular hotel is on one of the safest blocks in mid-town, and is not as expensive as some others in mid-town.

\*\*\* For those coming by Amtrak (anywhere from DC to Boston): The hotel is just one block from Penn Station, you can come to NYC for a day trip (possibly by Acela) and avoid the expense of a night's stay.

\*\*\* For those coming from New Jersey: The hotel is just one block from Penn Station (NJ Transit) and across the street from the PATH Station.

\*\*\* For those coming from Long Island: The hotel is just one block from Penn Station/LIRR.

\*\*\* For those coming from Connecticut/upstate NY: The hotel is a 15-minute walk (or a 5-minute cab ride) from Grand Central Terminal.

\*\*\* For those coming from Bronx, Brooklyn, Manhattan, Queens, Staten Island: The hotel is right atop the 34th Street Herald Square station served by the B, D, F, N, Q, R, V and W lines (the 1, 2 and 3 lines are just a block away, and the 6 line is 3 blocks away).

### **MATERIALS**

Materials included in the registration price are THE PERM BOOK 2008- 2009 Edition and additional supporting materials.

### **TESTIMONIALS**

(from previous attendees of The PERM Workshop)

"Thank you for a great program. I found the panels to be very informative -the practical pointers will be invaluable." - Jennifer Roeper, Fowler White Boggs Banker, Tampa, FL

"The seminar was excellent in materials and presentation. The speakers are obviously tops in their field with a wealth of knowledge on the subject. It was informative, valuable and interesting. Thank you!" - Margo Einsig, Barley Snyder, York, PA

"Fabulous. I've learned a lot, very informative workshop. Comprehensive, great materials. I am ready to tackle PERM cases after this workshop. Thank you!" - Loveness Schafer, Louisiana State University, Baton Rouge, LA

"Joel Stewart is outstanding and is a walking encyclopedia. He is so clear and smart and intelligent -he makes me forget I have been studying since 9 am and it is now 4:30 pm!" - Gabriela Kreutzer, Law Offices of Gabriela Kreutzer, Los Angeles, CA

"Wonderful presentation. Unlike AILA conferences, this conference was well organized and well presented. The small class size allowed for discussions, which was most helpful." - Devang Shah, Shah and Kishore, Rockville, MD

### **Signup**

**Cancellation Policy:** Orders placed cannot be cancelled.

New York City: March 14, 2008 8:30am – 5:00pm

Includes continental breakfast, sit-down lunch & coffee breaks.

**Registration \$999**

**Name:** \_\_\_\_\_ **E-mail (required):** \_\_\_\_\_ **Phone:** \_\_\_\_\_

**Name (as it appears on credit card):** \_\_\_\_\_

**Credit Card:** V/M/A/D \_\_\_\_\_ **Expiry (Month/Year):** \_\_\_\_\_

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