

Final Deadline:  
June 11th, 2014



# The Hi-Tech PERM Workshop

Boston, MA

Wednesday, June 18<sup>th</sup>, 2014



## **The Hi-Tech PERM Workshop Boston, MA: Wednesday, June 18, 2014**

Speakers: Joel Stewart (Discussion Leader), Matt Morse, Michael Piston, Edwin Rubin, Lawrence Rudnick, Rohit Turkhud, Kiran Vairale Mumtaz, and Nathan Waxman.

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# Who is ILW.COM?

ILW.COM is the leading immigration law publisher. Our free Immigration Daily reaches an audience of over 30,000 subscribers. Our immigration portal web site is the largest on the Internet with over 50,000 pages of information. We assist your practice via our periodicals, seminars, and VIP Network.

*Disclaimer: participation in this workshop does not create an attorney-client relationship with the speakers.*

This is an all-day, (9 am to 5 pm), comprehensive workshop covering every major aspect of the PERM rule and its impact on labor certification practices. Considerable time will be devoted to back and forth.

Seating is limited to the first 50 registrants, to give participants ample opportunity to have their critical questions answered.

**MCLE Credits Available For Many States.**

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### Workshop Outline

| Description   | Time            |
|---|-----------------|
| Registration: Continental Breakfast and Handouts Provided   | 9:00am-9:30am   |
| <b>Session 1:</b> Planning from NIV to I-140<br>•Transition from Non-Immigrant Visas F, J, H, L, E and O to PERM<br>•Incubators, Home Offices and Foreign Employers<br>•Family Relationships, Key Workers and Closely Held Companies<br>•Experience and Education Gained on the Job<br>•Multiple Job Openings<br>•Travel and Relocation<br>•Roving Employees<br>•Home Offices                       | 9:30am-11:00am  |
| 15 min. break: Refreshments provided  | 11:00pm-11:15pm |
| <b>Session 2:</b> Prevailing Wage Preparation for Hi Tech Positions<br>•IT Occupational Titles and Jobs for 2nd or 3rd Preference<br>•Job Zones v. Prevailing Wage Levels<br>•Minimum Requirements<br>•Languages, Licenses and Special Skills<br>•Alternate Requirements & Kellogg<br>•Business Necessity & Combination of Job Duties<br>•Multiple Positions<br>•Supervision of or by Alien Worker  | 11:15am-12:45pm |
| Lunch   | 12:45pm-1:45pm  |
| <b>Session 3:</b> Form 9089: Hi Tech Recruitment and Advertising<br>•Tips to Draft Concise Advertisements for Sunday Ads<br>•Notice of Filing on Site and through In-House Media<br>•Controversial Professional Recruitment Issues<br>•Problems with State Workforce Agencies<br>•Layoffs & Supervised Recruitment<br>•Audit Triggers<br>•Resume Review and Duty to Inquire<br>•Recruitment Reports | 1:45pm-3:15pm   |
| 15 min. break: Refreshments provided  | 3:15pm-3:30pm   |
| <b>Session 4:</b> Post Filing: Denial and Beyond<br>•Audit Procedures<br>•Zero Tolerance and Harmless Error<br>•Burden of Proof<br>•Bona Fide Job Offers<br>•Regulations, FAQ's and Stakeholder Meetings<br>•Requests for Reconsideration<br>•Procedural Issues on Appeal to BALCA<br>•Health America and Other Recent BALCA Decisions<br>•Advanced Adjustment of Status and Change of Employers    | 3:30pm-5:00pm   |



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## Meet the Speakers



**Joel Stewart** (Discussion Leader) practices exclusively in the area of immigration law. He specialized in Romance and Slavic Linguistics before receiving a J.D. from the University of Connecticut School of Law, and is fluent in Portuguese, Spanish, French, and Russian. He is Past President of the South Florida Chapter of the American Immigration Lawyers Association (AILA) and is a nationally recognized authority on employment-based immigration matters as well as a popular speaker at immigration seminars for national and local bar associations throughout the United States. Mr. Stewart is the editor of *The Perm Book*, the definitive authority on the subject of PERM processing of labor certifications, and has been writing the BALCA Case Summaries since 1987. Mr. Stewart authors official AILA articles and publications such as the *Visa Processing Guide for Procedures at U.S. Consulates and Embassies in Brazil and Portugal*. He maintains a Blog on PERM issues which appears weekly on ILW.com and chairs PERM workshops and telephonic conferences for ILW throughout the year. Mr. Stewart has been listed in Florida Super Lawyers and is frequently cited internationally as a leading corporate and immigration lawyer. In addition, to founding the Immigration Committee for the Dade County Bar Association, Mr. Stewart is General Counsel of the Brazilian Consulate in Miami, and represents the Brazilian community throughout Florida, the United States and abroad.



**Matthew Morse** has been an immigration attorney for twelve years, focusing on employment-based and family-based immigration law issues. He has extensive experience with H, L, TN, O, K, B visas, as well as with Labor Certifications, Visa Processing, Adjustment of Status, and healthcare worker immigration issues. Mr. Morse also has profound proficiency with Extraordinary Ability Alien cases, National Interest Waiver physician petitions, Outstanding Professor/Researcher petitions, Advance Degree Professionals cases, Multinational Managers and Executives cases, and Naturalization law issues. Prior to practicing Immigration law, Mr. Morse practiced Gaming and Real Property Law, as well as Contract Law in Detroit, Michigan. Mr. Morse held internships with the Michigan Attorney General's Office, the Michigan Department of Environmental Quality and the Wayne County Prosecutor's Office.



**Michael Piston** is the senior partner in Piston & Carpenter PC in Troy, Michigan. He has practiced immigration law exclusively for over 20 years, and has spoken at numerous American Immigration Lawyers Association (AILA) and ILW.COM conferences and workshops as well as writing articles for AILA Annual Conferences Handbooks and ILW PERM Handbooks. With four attorneys practicing exclusively in the field of immigration and nationality law, the Piston Group provides its clients with focused and in-depth representation in business immigration matters. The firm was founded in 1985 by Michael E. Piston, since that time, the firm has processed over 5,000 applications for U.S. permanent residence based upon employment and over 10,000 immigrant employment visas.





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## Meet the Speakers



[Edwin R. Rubin](#)'s practice is limited to immigration and nationality law with special emphasis on corporate and employment based immigration matters. Mr. Rubin's practice has been limited to immigration and nationality matters for over 41 years. He served as National President of the American Immigration Lawyer's Association (AILA) in 1990-91. He served as AILA Chapter Chair in both Philadelphia and New Jersey. Mr. Rubin was Senior Editor of and Contributing Author to, "Immigration & Nationality Law," AILA, (two volumes annually), 1985-1990 and was Editor Emeritus for over 15 years. Mr. Rubin is a contributing author to "[The Perm Book](#)" (3 editions). He was the 1993 recipient of AILA's Edith Lowenstein Memorial Award for Excellence in Advancing the Administrative Practice of Immigration Law and recipient of the 2001 AILA Mentor Award. He established the AILA Mentor program during his term as AILA President. Mr. Rubin is a frequent author and lecturer on immigration and nationality issues. He has been listed in the "Martindale-Hubbell Bar Register of Preeminent Lawyers" for 30 consecutive years, "Best Lawyers in America", "An International Who's Who of Corporate Immigration Lawyers (where he was rated as one of the top 24 immigration lawyers in the U.S.)" and "Superlawyers". He can be reached at his East Brunswick, NJ office at 973-735-2730 or [erubin@rubinvisalaw.com](mailto:erubin@rubinvisalaw.com)



[Larry Rudnick](#) has been consistently rated one of the preeminent immigration lawyers in the U.S. He has a lengthy record of accomplishment in his over 28 years as an immigration lawyer, and is listed in the Best Lawyers in America, and is a frequent commentator on immigration related issues for the press and networks. Mr. Rudnick has for several years been selected among the Pennsylvania Super Lawyers for immigration law, and is listed in the Who's Who of International Corporate Immigration Lawyers. He is AV rated by Martindale Hubbell for the highest standards in ethical and legal ability. While Mr. Rudnick's practice focuses primarily on business immigration, he has had a number of well-known successes in litigation, including the decisions in *Yusupov v. Attorney General*, 518 F.3d 185 (3rd Cir. 2008), overturning the Attorney General's interpretation of which individuals constitute a danger to the U.S., and *Soltane v. U.S. Department of Justice*, 381 F.3d 143 (3rd Cir. 2004), overturning USCIS' overly restrictive interpretation of the religious worker regulation. Mr. Rudnick has also been a leader in filing litigation under the Administrative Procedures Act to remedy excessive government delays. He has won leading cases interpreting the USCIS regulation on what constitutes specialized knowledge for purposes of the L-1 category.



[Rohit Turkhud](#) has been specializing in the practice of the US Immigration & Nationality Laws since 1985. For the first 9 years of his career his practice focused on asylum and removal cases. Since 1994 he has been specializing in employment based and family based matters. From 1994 to 2001 Rohit served in senior executive positions at IT companies and headed their legal and international recruiting divisions. He was an integral part of setting up an IT company's UK operations and travelled extensively to the UK in the discharge of those responsibilities. From June 2004 to September 2012 he was a partner at the Law Offices of Cyrus S. Nallaseth PLLC, and at Nallaseth & Turkhud PLLC. He continues to focus on employment based immigration matters. Rohit has joined FLG, as a partner, in the pursuit of excellence and expansion. Rohit seeks to contribute to the international growth of FLG and help ensure that we always provide the quality of services and attention to customer satisfaction that has catapulted FLG to the top of law firms specializing in the field of immigration laws. He is proud to be a member of a team that reaches from Miami to San Francisco and from New York to Denver, with Michigan being the heart of the network. He has authored a frequent immigration law column for India Today's North American edition. He is a guest speaker on business immigration issues, specially relating to H-1B and the new PERM rules and regulations. He has authored an article in the second edition of the authoritative "THE PERM BOOK". On the second and fourth Tuesday of each month, Rohit hosts a prime time LIVE immigration show on Jus Punjabi, a national cable network channel. Mr. Turkhud is fluent in the Hindi, Gujarati and Marathi languages.



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[Kiran Vairale Mumtaz](#) is the CEO of AdNet Advertising Agency and has over 20 years of experience assisting attorneys, law firms and employers to place immigration recruitment advertisements for Temporary & Permanent Foreign Workers for Employer based Permanent Labor Certification process, Temporary Agricultural Employment (H-2A) and Temporary Worker Program (H-2B). Adnet provides advertising and recruitment guidance on local and national recruitment procedures, including Sunday newspaper ads, Newspapers, Magazines, Trade, Technical & Professional Publications, Journals, Local & Ethnic Media, Internet Job Sites, Campus Recruitment, and Radio. Adnet also provides other PERM related services such as Prevailing Wage Determination & SWA Job Order Form submissions. Kiran and her team can assist with ad copy, ad text abbreviation, media research, ad scheduling, ad placement, ad tracking, proof of publication (tear-sheets & eSheets). Ms. Vairale is a frequent and popular panelist on ILW workshops and teleconferences where she provides a results-oriented update of emerging national and local SWA recruitment problems.



[Nathan Waxman](#) served as expert witness before the Board of Alien Certification Appeals and the Executive Office of Immigration Review on labor certification and employment-based immigration matters. He has served on numerous local and national AILA committees and has participated in the drafting and submission of comments to the Department of Labor and the former Immigration and Naturalization Service, in response to proposed rulemaking regarding key issues in employment-based immigration law. He has been the author of numerous articles on topics ranging from the National Interest Waiver through H-1 portability and cap issues to the representation of alternative health care practitioners. He has served on AILA's New Ideas Committee and is Adjunct Professor of Business Immigration at the School of Professional Studies, City University of New York.



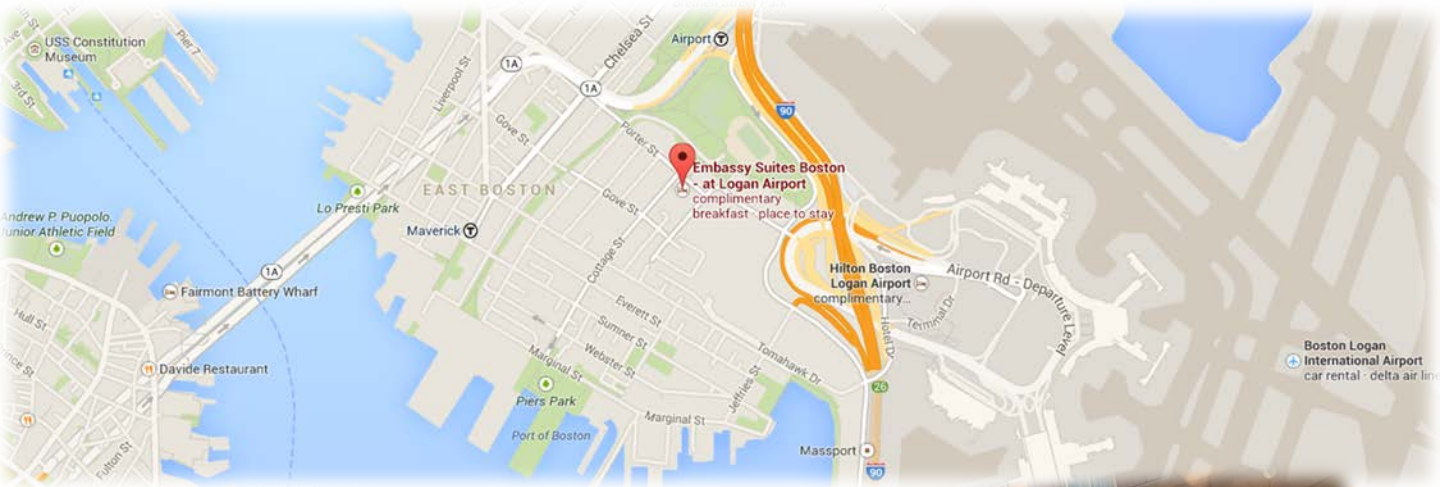


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# Location



## Embassy Suites Boston - at Logan Airport

207 Porter Street  
Boston, MA 02128

To reserve a room, call 617-567-5000  
Or reserve online by clicking [here](#).





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# CLE Credits

ILW.COM is an accredited CLE Provider in the States of **California** and **Texas**.

Attorneys admitted in **AK, CO, FL, MT, ND, NJ, NY** (some exclusions apply) and **WV** are able to obtain MCLE credits through *reciprocity* with the State of California.

For the remaining states, which require MCLE but do not accept reciprocity with any other jurisdiction, a “Certificate of Attendance” for obtaining self-study credits will be provided.

Please note, **CT, DC, MA, MD, MI** and **SD** do not require MCLE.

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# Testimonials

### **Here are some participants' testimonials from previous workshops:**

*"I would highly recommend the PERM Workshop, as it is so valuable to beginning and experienced lawyers, or HR professionals, because the topics are well covered and many viewpoints are discussed. The speakers cover a variety of topics, real-life examples, differing viewpoints and even some funny stories!" - Laurie Hawkins*

*"Very informative! Great to hear from people with so much experience and knowledge" - Ruth Ott*

*"Very Insightful and helps to hear issues others are currently facing" - Natalia Lopez*

*"Valuable insight from highly experienced panel members. Great way to learn from other peoples experiences" - Dilip Patel*





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## Register

**Cancellation Policy:** Orders placed cannot be cancelled.

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\$549 Workshop Package

Name: \_\_\_\_\_

E-mail(required): \_\_\_\_\_

Phone: \_\_\_\_\_

Name (as it appears on credit card) \_\_\_\_\_

Credit Card: V/M/A/D \_\_\_\_\_

Expiration Date: (Month/Year): \_\_\_\_ / \_\_\_\_

Credit Card Billing Address: \_\_\_\_\_

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