



**The EB-5 Workshop**  
**Nashville, TN: Wednesday, June 13, 2012 - 8:00am-6pm**  
**Jose Latour, Ryan Conway, Jeffrey B. Carr, Ignacio Donoso, Robert Gaffney, Jennifer Mercier Moseley, Denyse Sabagh, Mehreen Shah, Sam Udani and Steve Yale-Loehr**  
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**What is ILW.COM?**

We are the leading immigration law publisher. Our free *Immigration Daily* reaches an audience of over 25,000 subscribers. Our immigration portal web site is the largest on the Internet with over 50,000 pages of information. We assist your practice via our periodicals, seminars, and Yellow Pages.  
*Disclaimer: participation in this seminar does not create an attorney-client relationship with the speakers.*

This is an all-day, (8:00 am to 6 pm), comprehensive workshop. Considerable time will be devoted to back and forth and the seating is limited to the first 50 registrants to give participants ample opportunity to have their critical questions answered. **MCLE Credits Available For Many States.**

**WORKSHOP OUTLINE**

Description	Time
<b>Registration:</b> Continental Breakfast and Handouts Provided	<b>8:00am-8:30am</b>
<b>Session 1:</b> An Economist's View - EB5 Projects from Inception to Completion <ul style="list-style-type: none"><li>The role of the economist</li><li>Overview of regional economics and input-output modeling</li><li>Working within USCIS parameters: NAICS codes, regional center boundaries, what a TEA should look like, which "jobs" count</li><li>Current challenges</li></ul>	<b>8:30am-9:15am</b>
<b>Session 2:</b> Securities Law Issues <ul style="list-style-type: none"><li>EB-5 Projects as securities</li><li>Investor Qualifications</li><li>Reg. D. and Reg. S. Exemptions</li><li>Disclosure Requirements</li><li>Broker - Dealer</li><li>Jobs Act Implications</li></ul>	<b>9:15am-10:00am</b>
<b>Networking break:</b> Coffee and Refreshments provided	<b>10:00am-10:15am</b>
<b>Session 3:</b> Perfecting the I-924 Petition <ul style="list-style-type: none"><li>Regional Centers and Their Projects</li><li>Avoiding Requests for Evidence (RFE's)</li><li>Responding to RFE's</li></ul>	<b>10:15am-11:00am</b>
<b>Session 4:</b> The EB-5 Program from the point of view of an established regional center <ul style="list-style-type: none"><li>History and past projects</li><li>Recent changes and looking into the crystal ball</li></ul>	<b>11:00am-11:45pm</b>



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<ul style="list-style-type: none"> <li>• Immigration law issues consistently seen from a Regional Center perspective</li> </ul>	
<b>Lunch Program:</b> Includes Lunch and an EB-5 related program during the lunch hour, with additional time set aside for networking	<b>11:45pm-1:15pm</b>
<b>Session 5: Perfecting the I-526 Petition</b> <ul style="list-style-type: none"> <li>• Regional Centers I - 526s v. Individuals I - 526s</li> <li>• Business plan including Matter of Ho</li> <li>• Avoiding Requests for Evidence (RFE's)</li> <li>• Responding to RFE's</li> </ul>	<b>1:15pm-2:00pm</b>
<b>Session 6: Source of Funds</b> <ul style="list-style-type: none"> <li>• Source documentation and tracing</li> <li>• Tax and licensing compliance</li> <li>• Currency control restriction</li> <li>• Current trends and challenges</li> </ul>	<b>2:00pm-2:45pm</b>
<b>Networking break:</b> Coffee and Refreshments provided	<b>2:45pm-3:00pm</b>
<b>Session 7: Perfecting the I-829 Petition</b> <ul style="list-style-type: none"> <li>• Avoiding Requests for Evidence (RFE's)</li> <li>• Responding to RFE's</li> <li>• Recent Developments</li> </ul>	<b>3:00pm-3:45pm</b>
<b>Networking Reception:</b> Coffee and Refreshments provided	<b>4:15pm-5:00pm</b>
<b>Session 9: Legal Ethics and Professional Responsibility</b> <ul style="list-style-type: none"> <li>• When to co-counsel and when to use experts</li> <li>• Avoiding and managing conflicts of interest</li> <li>• Advising (or not advising) clients about investments</li> <li>• Finder's fees</li> <li>• Professional liability insurance considerations</li> </ul>	<b>5:00pm-6:00pm</b>



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**ABOUT THE SPEAKERS:**

[Jose Latour](#) (Discussion Leader) immediately upon graduating law school was appointed to the U.S. Foreign Service by the late President Ronald Reagan. He served as a US Diplomat and Consular Officer in Mexico and Equatorial Guinea, West Africa. He began private law practice in the US in 1990, initially in the area of international real estate law, concentrating on land registration and title issues in Central America and the Caribbean. Subsequently, his focus became business US immigration law, international trade, and consular law. The firm's Florida law business rapidly expanded, resulting in the opening branch offices in Washington, D.C., Manila, Philippines, and Hong Kong. In 2003, Attorney Jose Latour sold his US immigration practice to his business partner. Mr. Latour, who received the highest possible A/V peer rating by Martindale-Hubble shortly after beginning private practice (and which he has continuously preserved), has long embraced technology in developing new ways to assist his national and international clients; he pioneered the concept of Internet-based delivery of legal services in the 1990s, providing direct client case management online. His daily Web column, Port of Entry, had over 30,000 daily readers in its prime. Mr. Latour has received a number of awards and distinctions for his innovative Web-based approach to law from organizations including Inc. Magazine, Florida Trend Magazine, and Cisco Systems.

[Ryan Conway](#) is the Founding Member and Principal of Dominus Property Partners. Dominus is a private real estate company focused on generating investor returns through direct investment, development, and asset management. Located in Atlanta, Dominus pursues a range of opportunistic and value-add real estate investments that provide the opportunity for highly attractive risk-adjusted returns. In addition, Mr. Conway serves as the Managing Member of TerraStone Group. TerraStone is a closely held corporation formed as a holding company and investment vehicle for family office real estate investments. TerraStone participates in the investment, development, and management of real estate. The company has offices in Atlanta and Los Angeles. As Managing Member, Mr. Conway has directed TerraStone through transactions with an aggregate value of more than \$150 million. Transaction experience includes equity and debt financing for asset acquisitions, preferred equity and subordinated debt recapitalization, asset management solutions including debt forgiveness and restructuring, detailed financial analysis for asset underwriting, and full-service development planning and management. Mr. Conway's prior work experience includes, investment management at Morgan Stanley as a member of the Global Wealth Management Group. Areas of global expertise included equities, fixed income, real estate, hedge funds, private equity, and liquidity. Mr. Conway received a B.A. in Business Administration from Furman University.

[Jeffrey B. Carr](#) currently serves as President and Economist of Economic & Policy Resources, Inc. in Williston. For the past 22 years he has served in a number of capacities focusing on macro-economic analysis, economic forecasting, forensic economics, economic impact analysis, and fiscal policy analysis for federal, state, and local governments. For the past 13 years, he has served as the State Economist and Principal Revenues Analyst for the Vermont Agency of Administration over the past three gubernatorial administrations (including the Administrations of Governor James H. Douglas, Howard B. Dean, and the late Richard A. Snelling). He also has served as consulting economist to the Vermont Department of Economic Development since 1995, and a number of businesses, business-trade associations, and municipalities throughout the northern New England region.

[Ignacio Donoso](#) is a Senior Attorney with FosterQuan, LLP. Mr. Donoso works primarily from the Washington, D.C. office of FosterQuan, LLP. Mr. Donoso is a graduate of McGill University, where he completed an LL.B. degree as well as a Bachelor of Civil Law and a Bachelor of Arts (with Distinction). He also completed an LL.M. degree from the George Washington University. Mr. Donoso is Board Certified in Immigration & Nationality Law by the State Bar of California. Mr. Donoso's practice focuses on advising foreign investors. He has developed particular expertise in EB-5. He has advised individual investors obtain EB-5 visas through Regional Centers and through investments in their own companies. He has also advised developers in successful applications for designation of EB-5 Regional Centers, and serves as lead immigration counsel to established Regional Centers and their investors in processing I-526 and I-829 visa petitions. Mr. Donoso has published numerous articles and is a frequent speaker on immigration law issues affecting investors. Mr. Donoso is fluent in Spanish and French.

[Robert Gaffney](#), a California State Bar certified Specialist in Immigration and Nationality Law, has maintained a strong practice focus and developed significant expertise representing immigrant investors since enactment of the "EB-5" provisions in 1990. Through his firm in San Francisco, Mr. Gaffney has nearly 30 years of experience counseling a wide range of corporate and individual clients in areas of employment-related, investment, and family-based visa and immigration matters. Fluent in Mandarin Chinese, Mr. Gaffney is the author of "Country Specific Issues and Challenges in Representing EB-5 Petitioners from the People's Republic of China", a leading source of information on this rapidly evolving topic published in Immigration Options for Investors & Entrepreneurs, (American Immigration Lawyers Association, Edited by L Stone, et al. 2006, 2010). J.D. Hastings College of the Law (1980), National Foreign Language Fellow, Univ. of Michigan, Center for Chinese Studies (1973 - 76), B.A. summa cum laude, Chinese Studies, U.C. San Diego 1973.

[Jennifer Mercier Moseley](#) represents clients in a number of industries, both public and private, with respect to securities, mergers and acquisitions, corporate governance and other general corporate matters. She also represents public companies in connection with their Exchange Act reporting requirements and stock exchange matters. She has extensive experience representing financial institutions and corporate trust departments of financial institutions in debt and equity financing transactions, distressed-debt trade transactions, indenture work and agency arrangements such as rights agent for poison pills. In addition, Jennifer represents regional centers with their corporate and securities offering matters, as well as companies seeking investment, in connection with the EB-5 visa regional center program under the USCIS rules and regulations. Jennifer is a member of the Alabama State Bar, the New York State Bar, the Birmingham Bar Association and the American Bar Association. She is admitted to practice before the United States District Court for the Southern and Eastern Districts of New York. She serves as a member of the firm's Recruiting Committee. Jennifer received her B.A., cum laude, from New York University, and her J.D. from Cornell Law School. Jennifer speaks Korean.



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Denyse Sabagh is a Partner at Duane Morris LLP and the head of the firm's Immigration Practice Group. She practices in the areas of immigration and nationality law and litigation. Ms. Sabagh has more than 25 years of experience in representing diverse clients. She helps corporate clients manage both inbound and outbound employment immigration. She is a recognized leader in developing strategic business immigration programs and policies. Ms. Sabagh is a former national president and general counsel of the American Immigration Lawyers Association and serves on its Board of Governors. Ms. Sabagh is also a former member of the Coordinating Committee on Immigration Law of the American Bar Association, former chair of the Continuing Legal Education Committee of the Fairfax County Bar Association and is on the board of directors of the American Civil Liberties Union National Capital Area Chapter. In 2010, Human Resource Executive magazine named her one of their Top 15 for Immigration Law. In 2009, Washingtonian magazine listed Ms. Sabagh as one of 30 "Stars of the Bar" in Washington, D.C. She is listed in Chambers Global and Chambers USA: America's Leading Business Lawyers for 2006 through 2011, and was awarded the first Rose Bouziane Nader Award by the American-Arab Anti-Discrimination Committee in June 2006. This Award is given to an Arab American who exemplifies civic courage, organizing skills and significant achievement in advancing the just society with its pursuit of happiness, creativity and foresight.

Mehreen Shah or Mona Shah as she is more commonly known. Born in the UK, Mona graduated from the University of Northumbria in England in 1990. Mona was admitted as a Solicitor of the Supreme Court of England & Wales in 1993, and was admitted to the New York Bar and the United States Federal Bar in 1997. After moving to New York in 1995, she established her own law firm in New York City in 1997. The firm handles legal matters for clients worldwide. Her firm also has a London affiliate office which allows for the representation of European, Middle-Eastern and South Asian clients. Mona has over 17 years of legal experience, with more than 13 years concentrated in U.S. immigration and family law and litigation. Her firm, Mona Shah and Associates, represents individual, high profile and corporate clients from all over the world. Mona is highly proficient and experienced in EB-5 law and practice, and is the author of a forthcoming book for investors on the EB-5 laws and procedures. She has hands-on experience setting up and establishing EB-5 Regional Centers. Mona was also one of the 4 original founders of New York City Regional Center and the only Immigration Attorney on the team. Mona also founded the New York Immigration Fund, RC; her firm, Mona Shah & Associates, exclusively handled the Times Square Hotel project. Mona Shah & Associates handles the EB-5 Investor petitions for multiple regional centers. Mona has authored and published numerous articles including EB-5 related articles. She has written and spoken extensively on immigration law. She is often featured as a guest speaker at legal seminars and on local television news programs.

Sam Udani the publisher of ILW.COM, will give a luncheon presentation with legislative update on EB-5 and discussion on future of value chain of EB-5 from China.

Steve Yale-Loehr has practiced immigration law for 30 years. He is co-author of Immigration Law and Procedure, the leading 20-volume treatise on U.S. immigration law. He also teaches immigration and asylum law at Cornell Law School as an adjunct professor and is of counsel at Miller Mayer in Ithaca, New York. He also founded and was the original executive director of Invest In the USA (IIUSA), a trade association of EB-5 immigrant investor regional centers, from 2006-2010. Mr. Yale-Loehr received his B.A. degree from Cornell University in 1977 and his J.D. cum laude from Cornell Law School in 1981. He was editor-in-chief of the Cornell International Law Journal. After graduation, Mr. Yale-Loehr clerked for a federal judge. From 1982 to 1986 Mr. Yale-Loehr practiced international trade and immigration law at a large law firm in Washington, D.C. From 1986 to 1994 he was managing editor of Interpreter Releases and executive editor of Immigration Briefings, two leading immigration law publications. Mr. Yale-Loehr is the coauthor of many books, including Green Card Stories, America's Challenge: Domestic Security, Civil Liberties and National Unity After September 11, Balancing Interests: Rethinking the Selection of Skilled Immigrants, J Visa Guidebook, Understanding the Immigration Act of 1990, and Understanding the 1986 Immigration Law, and numerous law review articles. Mr. Yale-Loehr is a member of the New York and District of Columbia bars, the U.S. Court of Appeals for the D.C. Circuit, and the U.S. Supreme Court. He is a member of the American Immigration Lawyers Association (AILA) Business Immigration committee. He is also a founding member of the Alliance of Business Immigration Lawyers, [www.abil.com](http://www.abil.com), a global consortium of top business immigration attorneys.



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**ABOUT THE LOCATION:**

Radisson Hotel  
2401 Music Valley Drive  
Nashville, TN 37214  
Tel: 615-889-0800

**MATERIALS:** Material included in the registration price is [The EB-5 Book](#) (\$499 value)

Materials included in the registration price is The EB5 Book and Other Additional Material

**SPONSORS**

- [NES Financial](#)

**TESTIMONIALS**

Here are some participants' testimonials from the EB-5 Workshop in Nashville, TN, June 13th:

*"It teaches everything about EB-5 in a day. It was worth travelling from India to attend this workshop."*

-Sudhir Shah

*"I learnt a lot. All the speakers are very knowledgeable and articulate. The discussion is very lively and not boring at all."*

-Yee Ling Poon

*"The EB-5 Workshop provides hands-on, practical knowledge straight from experienced stakeholders. Highly recommended."*

-Jesus Rios

Here are some participants' testimonials from the [EB-5 Workshop in Orlando FL, March 5th](#) and the [EB-5 Workshop in NYC, April 26th](#):

*"A frank and informed foundation for dealing in the EB-5 visa world."*

- Art Williamson

*"Excellent info on EB-5."*

- Mazher Shah-Khan

*"The EB-5 discussions are essential & understanding new trends and USCIS recent policies which effect a successful EB-5 project."*

- Ed Bashara

*"Great realist description of the actual."*

- Clem Turner

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Nashville, TN: Includes breakfast, sit-down lunch & coffee breaks.

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