



Three-Part Telephone & E-mail Seminar:  
PERM Practice Here And Now

Speakers: Joel Stewart, Lorna Rogers Burgess, Robert F. Loughran, Nancy-Jo Merritt, Michael E. Piston, Careen B. Shannon and Nathan Waxman.

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*Disclaimer: participation in this seminar does not create an attorney-client relationship with the speakers.*

**Seminar Outline**

**FIRST Phone Session on Jul 27, 2006:**

- Refiling and Duplicate Filings
- Definition of Employer: Domestic and Foreign
- Types of Employers: Corporations, Individuals, Associations, Partnerships
- Corporate Identity: FEIN, NAICS, & Documentation of Business
- Responsibilities of Parties: Employer, Contact Person, Agents, Attorneys, and Alien
- Prevailing Wage Strategies: Preparation of Requests at SWA, Defining Skill Levels, Using the OES Analysis, SVP and O\*Net Criteria
- Wage Offers and Wage Ranges
- Roving Workers and Moving Worksites
- Special Handling for College or University Teachers
- Practice Pointers from the First PERM Case Decided by BALCA-HealthAmerica

**SECOND Phone Session on Aug 17, 2006:**

- Minimum Requirements
- Planning for 2nd or 3rd Preference
- Alternate Requirement Options
- Understanding Related Occupations
- What Happened to Training?
- Details Required for Job Duties
- H-12: Are Requirements are Normal in the US
- Foreign Languages
- Special Skills
- Combination of Occupations
- Offering the Job to a Specific Alien
- Live-In vs. Live-Out Requirements

**THIRD Phone Session on Sep 14, 2006:**

- Ins and Outs of SWA Job Orders
- Tips on Sunday Ads
- Recruitment Options for Professionals
- Notice Requirements & Layoffs
- Alien Data, Current Address & INS Status
- Proving Alien Qualifications on 9089: Education, Training and Work Experience
- Documenting Special Requirements & Licenses
- How & When to Use the Magic Language
- Who Has to Sign the 9089 and When?
- Employer Declarations
- What to Do After Filing!

**Signup**

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[ ] Jul 27 CD [ ] Aug 17 CD [ ] Sep 14 CD 2.00pm to 3.30pm ET (11.00am to 12.30pm PT)

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(→ see next page for speaker bios)



## Three-Part Telephone & E-mail Seminar: PERM Practice Here And Now

**Speakers: Joel Stewart, Lorna Rogers Burgess, Robert F. Loughran, Nancy-Jo Merritt, Michael E. Piston, Careen B. Shannon and Nathan Waxman.**

### About the Speakers

**Joel Stewart** practices exclusively in the area of immigration law. Mr. Stewart specialized in Romance and Slavic Linguistics before receiving a J.D. from the University of Connecticut School of Law, and is fluent in Portuguese, Spanish, French, and Russian. He is Past President of the South Florida Chapter of the American Immigration Lawyers Association (AILA) and is a nationally recognized authority on employment-based immigration matters as well as a popular speaker at immigration seminars for national and local bar associations throughout the United States. Mr. Stewart is the editor of [THE PERM BOOK](#), the definitive authority on the subject of PERM processing of labor certifications, and the editor of [PO: The Perm Quarterly](#), a professional journal that compiles and develops updated information on PERM for attorneys and employers. Mr. Stewart has been writing the BALCA Case Summaries for AILA and Immigration Law Today since 1987 and authors official AILA articles and publications such as the Visa Processing Guide for Procedures at U.S. Consulates and Embassies in Brazil and Portugal. Mr. Stewart writes weekly newspaper columns for the Brazilian Times and the Brazilian Paper and presents a weekly radio program in Portuguese on Radio Brazil. In addition to supervising an exchange program for foreign law students to work and study in the U.S., Mr. Stewart has also lectured at the University of Law in Saint Petersburg, Russia, and heads the immigration committee for the Dade County Bar Association in Miami, Florida.

**Lorna Rogers Burgess** is a member of the employment law department at Parsons, Behle & Latimer. Since 1984, she has concentrated her practice on immigration and nationality law. She is active in the national organization of the American Immigration Lawyers Association and was the founder and first chair of the Utah Chapter. Ms. Burgess has been a member of the faculty at the Annual Conferences of the American Immigration Lawyers Association since 1988, where she has spoken on the issues of Bars to Admissibility in 1996 Immigration Act, Employment Based Immigration, Labor Certification and Employer's Sanctions under the Immigration Reform Control Act of 1986. Ms. Burgess is licensed in the United States District Court, District of Utah, 1990; Utah State Bar, 1990; United States District Court, District of Colorado, 1981; Colorado State Bar, 1981. She graduated from Williams College (B.A., 1976) and the University of Colorado (J.D., 1980).

**Robert F. Loughran** is with the law firm of Tindall & Foster, P.C. He is a member of the American Immigration Lawyers Association Liaison to San Antonio District Office of Department of Homeland Security from 2002-present. He is a member of the State Bar of Texas, Committee on Laws Relating to Immigration and Nationality (2000-2002, 2004). He is Vice Chair of the State Bar of Texas Committee on Laws Relating to Immigration and Nationality (2005 - present), Texas Super Lawyer (2004, 2005), State Bar of Texas, International Law Section, Austin Bar Association, College of the State Bar of Texas, Board Certified-Immigration and Nationality Law, Texas Board of Legal Specialization. He is admitted to practice in U.S. Court of Appeals (5th Cir.) and U.S. District Court Southern District of Texas. He is in the International Who's Who of Corporate Immigration Lawyers 2000-present and British American Business Association 1996-present. He is fluent in Spanish and has studied international and comparative law in Concepcion, Chile (1988-1989) and Madrid, Spain (1991). He was Named Texas Super Lawyer by Texas Monthly and Law and Politics Magazines in October 2004 and October 2005, United Way of the Texas Gulf Coast Award for Professional Service in 1994 and Associated Catholic Charities Award for Professional Service in 2000.

**Nancy-Jo Merritt** practices solely in the field of immigration and nationality law and has nearly three decades of experience representing domestic and international companies with issues concerning foreign national employees and business immigration matters. Ms. Merritt has successfully challenged the federal government's interpretation of immigration law in a number of matters and writes and lectures frequently on developing issues in immigration law. Ms. Merritt is a Member of the State Bar of Arizona, Maricopa County Bar Association, American Bar Association and American Immigration Lawyers Association. She is a Fellow of the Arizona Bar Foundation and Founder of the Arizona Coalition for Immigration Representation. Ms. Merritt graduated with a B.A. at Arizona State University (1964), M.A. at Arizona State University (1974) and J.D. at Arizona State University (1978). She was a recipient of the American Immigration Lawyers Association Pro Bono Award (1989), Top 100 Lawyers In Arizona, Best Lawyers in America, Immigration Law (2006), Who's Who Legal and The International Who's Who of Business Lawyers.

**Michael E. Piston** has been practicing exclusively in the field of U.S. immigration law since 1986. His firm specializes in the representation of foreign professionals and their employers, particularly in the software and engineering consulting fields.

**Careen B. Shannon** is of Counsel to the law firm of Fragomen, Del Rey, Bernsen & Loewy, LLP, the world's largest law firm concentrating exclusively in corporate immigration law. Ms. Shannon graduated from Oberlin College with a double major in English and French and a minor in East Asian Studies, and received her J.D. from the progressive City University of New York (CUNY) School of Law, where her extensive clinical experience included one year in the school's Immigrants' Rights Clinic. She has lived, worked and studied abroad in Denmark, France, Cuba and Japan, is fluent in French and Danish and is proficient in Norwegian, Spanish and Japanese. She was a Law Clerk at the United States Court of Appeals for the Second Circuit and then a Staff Attorney at The Legal Aid Society before entering into the private practice of immigration law in 1992. From 1996 to 1998, Ms. Shannon served as a Legal Editor of immigration publications for Matthew Bender & Co. She has authored, edited or contributed to articles published in the New York Law Journal, the Immigration Law Report, Bender's Immigration Bulletin, and various publications of the American Immigration Lawyers Association, the American Bar Association, the American Council on International Personnel and the Practising Law Institute. Ms. Shannon is also an Adjunct Professor of Immigration Law at Yeshiva University's Benjamin N. Cardozo School of Law.

**Nathan Waxman** served as expert witness before the Board of Alien Certification Appeals and the Executive Office of Immigration Review on labor certification and employment-based immigration matters. He has served on numerous local and national AILA committees and has participated in the drafting and submission of comments to the Department of Labor and the former Immigration and Naturalization Service, in response to proposed rulemaking regarding key issues in employment-based immigration law. He has been the author of numerous articles on topics ranging from the National Interest Waiver through H-1 portability and cap issues to the representation of alternative health care practitioners. He has served on AILA's New Ideas Committee and is Adjunct Professor of Business Immigration at the School of Professional Studies, City University of New York.