



## Three-Part Telephone Seminar: PERM for Experts

**Speakers:** Lynn O'Brien (Discussion Leader), Ruth Clark, Pam Genise, and others to be announced.

**Registration Deadline: December 16, 2015**

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We are the leading immigration law publisher. Our free *Immigration Daily* reaches an audience of over 35,000 subscribers. Our immigration portal web site is the largest on the Internet with over 50,000 pages of information. We assist your practice via our periodicals, seminars, and Yellow Pages. *Disclaimer: participation in this seminar does not create an attorney-client relationship with the speakers.*

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### SEMINAR OUTLINE

#### **FIRST Phone Session on December 17, 2015, from 2 PM to 3 PM (Eastern Time)**

Prevailing Wage Best Practices: Setting up Prevailing Wage Requests, Obtaining the Prevailing Wage Determination, Courses of Action if the PWD Seems Incorrect or if changes occur to the position

- Setting expectations with the client regarding current processing times and drafting the prevailing wage request
  - Are you suggesting the OFLC wage or alternative wage survey? Are you using private surveys? What surveys are successful?
  - Are you requesting "Computer Occupations, All Others (15-1199)?"
  - Are you drafting the request with enough specificity to ensure you will not receive an RFI? Any tips? If duties are "design and develop", are you listing what the employee is expected to design? How much specificity is required?
  - Do you provide a generic job description and duties (or list all)? Is it possible to get a generic wage determination to use for batch recruitment?
  - Travel language included on the wage request? Alternative requirements included?
- Obtaining the Prevailing Wage Determination
  - If it was classified properly, proceed. Any further considerations?
  - If it was not classified the way that you requested/anticipated, what are the courses of action? Do you re-submit? Do you edit duties/alter requirements? Do you seek reconsideration?
- What do you do if the requirements change after you have submitted the request, but before filing the PERM? Can you salvage the wage?

#### **SECOND Phone Session on Thursday, January 21, 2016 from 2 p.m. to 3 p.m. (Eastern Time)**

TBD

#### **THIRD Phone Session on Thursday, February 4, 2016 from 2 p.m. to 3 p.m. (Eastern Time)**

TBD

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### ABOUT THE SPEAKERS



**Lynn O'Brien** (Discussion Leader) is an Associate Attorney in the Northern Virginia office of Berry Appleman & Leiden LLP. She concentrates her practice on business immigration matters including nonimmigrant and immigrant visa issues, advising clients every step of the way through the process. She focuses on H-1B visas, L-1 visas, and labor certification applications filed with the Department of Labor. Additionally, Ms. O'Brien has advised various startups on the visa process when transitioning from student to owner/employee status. She has also represented clients before United States Citizenship and Immigration Services (USCIS). Prior to joining BAL, Ms. O'Brien served as a Senior Consultant on the USCIS Transformation project, working with leaders and subject matter experts within USCIS.



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**Ruth Clark** is a Senior Associate in the Houston office of Berry Appleman & Leiden LLP. She has experience in all aspects of immigration law, with a focus on corporate and business immigration matters, including both nonimmigrant and permanent residency issues. Ms. Clark's experience in corporate immigration, family-based immigration law, naturalization, and removal defense allow her to provide comprehensive immigration advice to her clients and their employees. Prior to joining Berry Appleman & Leiden, Ms. Clark was an Associate for a national immigration law firm.



**Pamela Genise** is an Assistant Managing Attorney (AMA) and a Member of the Murthy Law Firm. Pamela is establishing the firm's presence on the west coast through a satellite office in the Seattle, WA metro area. In her role as AMA, Pamela focuses on the firm's external relationships with clients, as well as general business development, and serves on the firm's hiring and legal agreements committees. Pamela's practice primarily consists of representing employers and employees in permanent immigration cases and she regularly advises clients on the immigration impact of corporate changes as well as strategies for establishing permanent immigration policies and practices. Pamela is experienced in successfully representing employers before the U.S. Department of Labor, the Board of Alien Labor Certification Appeals, U.S. Citizenship and Immigration Services, and the Administrative Appeals Office. Prior to joining the Murthy Law Firm in 2007, Pamela worked for several years at a firm in Washington D.C., where she handled a variety of immigration matters including nonimmigrant work visas, employment-based cases (extraordinary ability, national interest waiver, multinational executive / manager transfers, and labor certifications), family-based cases, adjustment of status, naturalization, and removal hearings. In addition to her work with the Murthy Law Firm, Pamela previously served as an Adjunct Professor at the University of Baltimore Law School teaching Business Immigration Law.



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**Signup**

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**Name:** \_\_\_\_\_ **E-mail (required):** \_\_\_\_\_

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**Includes CDs for all Three Sessions:**

December 17, 2015 (60 min)

January 21, 2016 (60 min)

February 4, 2016 (60 min)

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